

Acertec
PLC

BRC

VISIT BY INVESTORS AND ANALYSTS TO BRC

14TH JUNE 2007

Objective for Today

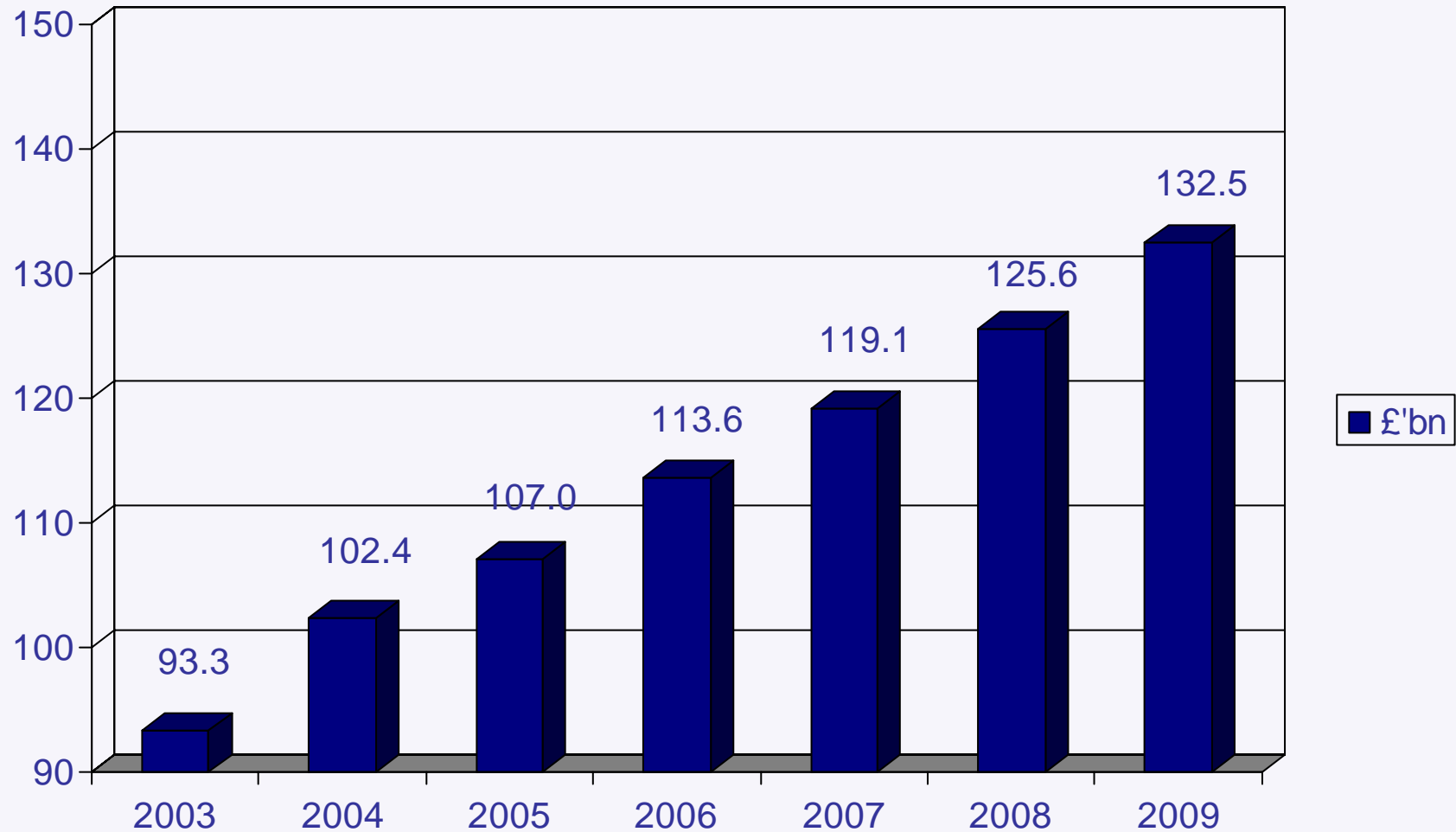
- To understand the physical substance of our products and processes
- To meet some key players in our management team

Programme

Barnsley	Mesh business	10.00 – 11.00
Barnsley	Geotechnical	11.15 – 11.45
Hotel	Special Products Lunch	12.15 – 13.45
Mansfield	Rebar business	14.15 – 15.45



Total UK Construction Spend (£'bn at current prices)

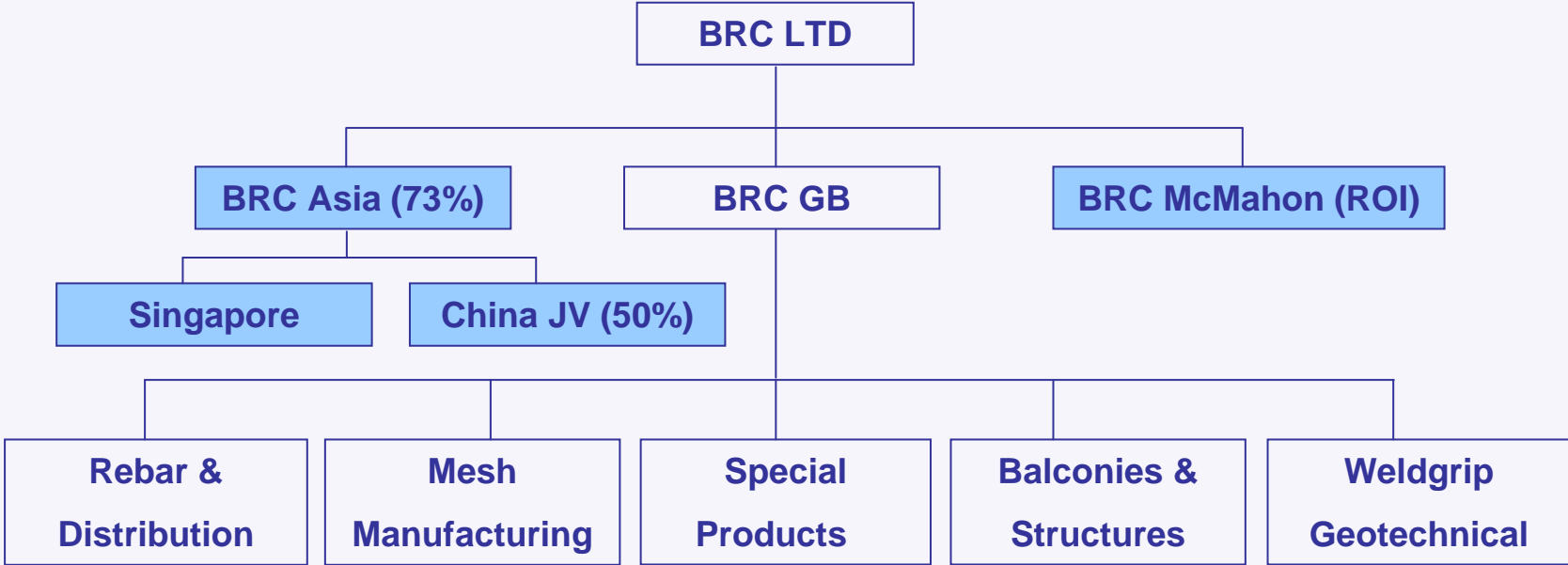


Source: DTI; Hewes & Associates

BRC Group - Financials

	2003	2004	2005	2006
£'million				
Turnover	89.1	126.9	141.6	183.9
Operating Profit	2.0	10.9	8.3	9.2

BRC Structure



North	Glasgow	Barnsley	Stafford	Huntingdon	Barnsley
	Darlington		Warrington		
Midlands	Oldham				
	Mansfield				
South	Newport				
	Plymouth				
	Southampton				
	London				



Two Main Business Segments

High Volume Reinforcing Steel

- approximate market split is rebar (75%), mesh (25%)
- margins historically low (1-5%) and volatile
- fragmented sector (six major players)
- differentiation is service, not product
- BRC's scale gives benefits in cost (purchasing, operations) and in service

Specialty Products

- low volume, high margin (mid-teens %)
- high market share (up to 100%) of niche sectors
- products are generally highly differentiated, often with significant engineering content and IP
- has been growing at double digits for several years
- adding new product lines every year

Two Main Business Segments

Steel Reinforcement

- Rebar and related products
- Mesh and related products

Mansfield this afternoon

Julia Bloomer, Midlands Director



Barnsley this morning

Phil Cashmore, Managing Director



Specialty Products

- Weldgrip Geotechnical
- Special Products

Barnsley, later this morning

Steve Jackson, Managing Director

Hotel, lunchtime

Martin Lynch, Managing Director



Key Business Drivers

- Buoyant construction market today
- Outlook is good for next year or two
- Key sectors
 - power – gas/oil/electricity
 - hospitals
 - commercial
 - road/rail developments
 - sports/Olympics
- Market capacity

Project: Millennium Stadium
Location: Cardiff



Example projects:

Hotel Temple Mead – Bristol

Gas storage tanks – Pembroke

Multi storey car park – Cardiff

